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**JOHN SMITH:** Um, thank you for ta- taking the time to speak with us today. Uh, we're currently conducting like, um, a deep dive into the, the SaaS scalability of the platform, you know, specifically regarding the API inte- integration with legacy ERP systems like SAP S/4HANA and Oracle. Um, could you, you know, walk us through like the current latency issues you've identified, you know, during the due, due diligence phase?

**JOE BROWN:** Uh, yes, a- absolutely. Currently, the primary bottleneck, I think, is in the asynchronous data calls and while the, you know, um, front-end remains relatively responsive, the SQL database at the, um, the back-end isn't optimized for the current transaction volume we're seeing. During like peak South African bus- business hours, uh, specifically when the, um, batch processing kicks in for mid-market clients, we're seeing a, um, latency spike of about 200 milliseconds. It's not a system-down scenario, but it's, um, enough to degrade the user ex- experience significantly.

**JOHN SMITH:** Um, that's interesting. Uh, if you were to kind of like pivot to a, um, microservices architecture to handle that load, uh, how would that, that impact your burn rate over the next, next fiscal quarter? We're t- t- trying to model the EBITDA impact for the...

**JOE BROWN:** Oh, yes. Uh, it's a significant investment, both in t- terms of, you know, CAPEX and specialized headcount. Um, we'd likely see, yeah, a 15% increase in, you know, OPEX, operational expenditure, uh, initially.